

BCom Subjects	Semester
Principles of Accounting	1
Business Economics	1
Business Mathematics and Statistics	1
Principles of Organization & Management	1
Banking Law and Practice	1
Professional Communication Skills I	1
Macro-Economic Analysis	2
Business Law	2
Financial Accounting	2
Introduction to Computers	2
Indian Banking System	2
Professional Communication Skills II	2

Subject: Principles of Organization & Management

CO#	Course Outcome
CO1	To understand the concepts of Business Administration and forms of Business Organization
CO2	To make students familiar with business promotions and various business promotion schemes and
CO3	To introduce students to business environments, recent trends in them and legal compliance requirements with respect to business units
CO4	To understand concepts of productivity and industry sickness

Syllabus:

Chapter 1: Business Administration Concepts

Structure: Introduction - Business - Commerce – Business Administration - Management - Organization - Summary – Self-Assessment Questions

Chapter 2: Forms of Business Organization

Structure: Introduction - Sole Proprietorship - Partnership Firm - Limited Liability partnership - Joint Ventures - Joint Stock Companies - Co-operative Societies - Suitable of form of Business Organizations - Summary - Self Assessment Questions –

Chapter 3: Business Promotion

Structure: Business Unit Promotion - Location of Business Unit - Size of a Business Unit - Special Economic Zones - Summary – Self Assessment Questions

Chapter 4: Business Environment



Structure: Business Environment - Components of Macro-environment - Interaction of Business and Environmental Factors - Social Responsibility - Summary – Self Assessment Questions

Chapter 5: Legal Aspects

Structure: Compliance of Legal Requirement in programming a Business Unit - Forming of a company in India - Licensing, Registration - Filing Returns - Documents Relating to Incorporation - Important Legal Provisions Governing Promotion and Establishment of Unit - Summary - Self Assessment Questions

Chapter 6: Productivity

Structure: Productivity - National Productivity Council (NPC) - Product Quality Control - Quality Circles - Summary - Self Assessment Questions

Chapter 7: Recent Trends In Business Management

Structure: Liberalization - Privatization - Globalization - BPOs - KPO - LPO - SEZ - Public Private Partnership (PPP) - Summary – Self Assessment Questions

Chapter 8: Industrial Sickness

Structure: - Industrial Sickness - Industrial Sickness in India - Summary - Self Assessment Questions

Subject: Professional Communication Skills - 1

CO#	Course Outcome
CO1	To know meaning and significance communication skills
CO2	To define process of communication and various forms of communication
CO3	To understand and apply effective listening skills and body language in communication
CO4	To inculcate significance of interpersonal communication and ways to enhance interpersonal relationships

Chapter: 1 Communication Skills

Introduction - Definition of Communication - Significance - Disasters of Non-communication - Communication Gap: Gender Gap, Psychological Gap, Generation Gap, Spatial Gap, Cultural Gap, Knowledge Gap, Status Gap, Credibility Gap - Communication Skills - Summary - Self Assessment Questions

Chapter: 2 Process of Communication

Introduction - Process of Communication: Action Model/ Bull’s-eye Theory, Interaction Model/ Ping-Pong Theory - Feedback - Key for Effective Communication - Guidelines to effective communication - Forms of

Communication: Communication Media, Oral Communication, Written (Print) Communication, Nonverbal Communication - Summary - Self Assessment Questions

Chapter: 3 Listening Skills

Introduction - Concept of Listening - Significance of Listening - Types of Listening: Active Listening, Inactive Listening, Attentive Listening, Appreciative Listening, Empathetic Listening, Sympathetic Listening, Inattentive Listening - Listening Skills - Active and Attentive Listening: Processing Strategies, Bottom-up Processing, Top-down Processing, Barriers, Guides to Effective Listening - Benefits of Listening - Summary - Self Assessment Questions

Chapter: 4 Body Language

Introduction - Concept of Body Language - Effects of Right Body Language - Postures and Meanings - Right Posture - its Importance - Summary - Self Assessment Questions

Chapter 5: Interpersonal Communication

Introduction: interpersonal communication - Communication and Emotion - Definition of Interpersonal Communication - Significance of Interpersonal Relationships and communication - Enhance your interpersonal communication and relationships - Self Assessment Question

Subject- Banking Law and Practice

CO#	Course Outcome
CO1	To introduce Evolution of and Functions of Banking in India
CO2	To know concepts of various types of accounts and opening processes and methods of remittances
CO3	To learn about banking related investment policy, safety, liquidity, profitability, diversification of risks, multiple credit creation: process and limitations
CO4	To make students aware about the usage of technology in banking sector

Syllabus:

Chapter 1-Evolution of Banking

Structure-Introduction, Origin, Meaning and Definition of Bank, Evolution of Banking, Evolution of Banking in India, Structure of Indian Banking System, Questions for Discussion

Chapter 2- Functions of Bank

Structure-Introduction, Primary Functions, Secondary Functions, Questions for Discussion

Chapter 3-Procedure for Opening and Operating of Deposit Account

Structure-Introduction, Types of Accounts, Procedure for Opening of Deposit Account, Procedure for Operating Deposit Account, Closure of Accounts, Transfer of Accounts to Other Branches, Types of Account Holders, Questions for Discussion

Chapter 4-Methods of Remittances

Structure- Introduction, Demand Drafts, Banker's Cheques and Truncated Cheques, Mail Transfer, Telegraphic Transfer, Electronic Funds Transfer - RTGS, NEFT and SWIFT, Other Methods of Remittances, Questions for Discussion

Chapter 5- Lending Principles, Credit Creation and Balance Sheet of a Bank

Structure-Introduction, Investment Policy, Safety, Liquidity, Profitability, Diversification of Risks, Multiple Credit Creation: Process and Limitations, Balance Sheet of a Commercial Bank, Questions for Discussion

Chapter 6-Negotiable Instruments

Structure-Introduction, Definition and Meaning of Negotiable Instruments, Features of Negotiable Instruments, Types of Negotiable Instruments, Definition, Meaning and Characteristics of Promissory Note, Bill of Exchange and Cheque, Types of Cheques (Bearer, Order and Crossed), Types of Crossing (General and Special), Dishonour of Negotiable Instrument, Noting and Protesting, Questions for Discussion

Chapter 7- Endorsement

Structure-Introduction, Definition and Meaning of Endorsement, Types of Endorsement (Blank, Full or Special, Restrictive, Partial, Conditional, Sans Recourse, Facultative), Questions for Discussion

Chapter 8-Technology in Banking

Structure- Introduction, Need and Importance of Technology in Banking, E-Banking: (ATM, Credit Card, Debit Card, Telebanking, Mobile Banking, Net Banking, SWIFT, Concept and Benefits of Core Banking Solution, Questions for Discussion

Subject- Business Mathematics and Statistics

CO#	Course Outcome
CO1	To learn about profit and loss and apply mathematical concepts such as simple interest and compound interest to solve real life problems issues in business
CO2	To make students aware about share and dividends and related legal frameworks
CO3	To introduce students to linear programming problems and solutions to linear programming problem by graphical methods
CO4	To help students in learning application of measures of central tendency and dispersion

Syllabus:

Chapter 1- Pre-Requisites

Structure-Natural Numbers and Integers, H.C.F. and L.C.M., Fractions, Indices, Ratio, Proportion, Variation, Percentage

Chapter 2- Interest

Structure- Simple interest, Compound interest, Problems on growth and decay, Normal and effective rate of interest, Simple annuities, Immediate annuity and annuity due, Formula for amount and present value

of simple immediate annuity, Relation between amount and present value of immediate annuity, Present value of a perpetuity, Equated monthly instalments, Formula for present values and amount of an annuity due

Chapter 3-Shares and Dividends

Structure-Introduction, Share Capital, Kinds of Shares, Divident, Debentures, Bonus Shares, Stock Exchange, Face Value, Market Value of Shares

Chapter 4-Population and Sample

Structure-Introduction, Definition, Importance of statistics, Scope and Applications of Statistics, Population and Sample, Types of Sampling

Chapter 5-Frequency Distribution

Structure-Variables and Attributes, Classification, Frequency Distribution, Methods of Classification, Cumulative Frequencies, Relative Frequencies, Guidelines for the Choice of Classes, Graphs, Advantages and Limitations of Graphs, General rules for Construction of Graphs

Chapter 6-Measures of Central Tendency

Structure-Introduction, Objectives or Requisites of Ideal Average, Arithmetic Mean (A.M.), Merits and Demerits of Arithmetic Mean (A.M.), Mean of Combined Groups, Median, Median by Graph, Merits and Demerits of Median, Mode

Chapter 7-Profit and Loss

Structure-Terms and Formula, Trade discount and Cash discount, Introduction to Commission and Brokerage

Chapter 8-Linear Programming Problems

Structure-Introduction, Meaning of L.P.P., Mathematical formulation of L.P.P., Solution of L.P.P. by graphical method

Chapter 9-Measures of Dispersion

Structure-Introduction, Measures of Dispersion (Relative and Absolute), Range and Coefficient of Range, Standard Deviation and Coefficient of Variation, Standard Deviation of Combined Group

Chapter 10- Correlation and Regression

Structure-Introduction, Types of Correlation, Scatter Diagram, Merits and Demerits of Scatter Diagram, Covariance, Karl Pearson's Coefficient of Correlation, Computational Procedure of Correlation Coefficient, Merits and Demerits of Karl Pearson's Coefficient of Correlation, Rank Correlation, Rank Correlation With Ties., Regression Lines, Interpretation of Regression Coefficient, Applications of Correlation and Regression, Linear Regression Causes and Effect, Properties of Regression Coefficient, Properties of Regression Lines, Standard Error or Regression Estimate, Correlation and Regression Analysis.

Chapter 11-Index Numbers

Structure- Introduction, Definition and Notation of Index Number, Types of Index Numbers, Construction of Index Numbers, Cost of Living Index Numbers, Use of Cost of Living Index Numbers, Commonly used Index Numbers in India

Subject: Business Economics

CO#	Course Outcome
CO1	To understand meaning, nature and scope of various concepts related to business economics
CO2	To know concepts related to demand analysis and their applications
CO3	To learn about Law of Variable Proportions, Law of Returns to Scale and Economies and Diseconomies of Scale
CO4	To understand meaning of revenue behaviour, concepts of various conditions affecting pricing, and factors pricing and its constituents

Syllabus:

Chapter 1-Introduction

Structure - Introduction, Meaning, Nature and Scope of Business Economics, Difference between Micro and Macro Economics, Tools for Analysis (Functional Relationships, Schedules, Graph, Equations), Goals of Firms (Economic Goals and Non-Economic Goals), Summary, Questions for Discussion

Chapter 2- Demand Analysis

Structure-Introduction, Concept of Demand, The Law of Demand, Elasticity of Demand, Consumer Behaviour, Demand Forecasting and Demand Estimation, Summary, Questions for Discussion

Chapter 3- Production and Cost Analysis

Structure-Introduction, Production Function, Law of Variable Proportions - The Three Stages, Law of Returns to Scale - The Three Stages, Economies and Diseconomies of Scale (Internal and External), Cost Analysis, Summary, Questions for Discussion

Chapter 4- Revenue Behaviour

Structure- Introduction, Meaning and Importance of Revenue Concepts, Total Revenue (TR), Average Revenue (AR) and Marginal Revenue (MR), Relationship between Total Revenue (TR), Average Revenue (AR) and Marginal Revenue (MR), Summary, Questions for Discussion

Chapter 5-Pricing Under Various Market Conditions

Structure-Introduction, Perfect Competition, Monopoly, Monopolistic Competition, Oligopoly, Comparison between Different Market Structures, Summary, Questions for Discussion

Chapter 6- Factor Pricing

Structure-Introduction, Concept of Marginal Productivity, Marginal, Physical and Revenue Productivity-Marginal Productivity Theory of Distribution, Rent, Wages, Interest, Profit, Summary, Questions for Discussion

Subject: Principles of Accounting

CO#	Course Outcome
CO1	To understand essentials and classification of accounting, advantages and limitations of accounting
CO2	To know concepts related to Definition and Meaning of Journal and its practical application
CO3	To help students in understanding Bank Statement and how prepare Bank Reconciliation Statement (BRS)
CO4	To make students familiar with various accounting entries such as depreciation, capital expenditures and trials balances

Syllabus:

Chapter 1: Meaning and Scope of Accounting

Structure: Meaning and Definition of Accounting: - Objectives of Accounting: - Advantages of Accounting: - Limitations of Accounting: - Scope of Accounting: - Meaning of accounting, essential ideas, terms utilized in business bookkeeping: - Objectives of Accounting: - Essential Accounting Terms: - Types of Accounts, journal, ledger and trial balance: Classification of Accounts: - Methods of Preparing Trial Balance: - Accounting data: - Accounting Concepts and Convention: - Summary: - Self-Assessment Questions

Chapter 2: Journal and Ledger

Structure: Introduction - Definition and Meaning of Journal: - Format of Journal and its Column wise details - what is journal entry in accounting: - Utility of journal: - Limitation of journal: - How to Journalise the transactions: - Set of information need to recorded while Journalise the transactions: - Types of Journals: - Advantageous of Journals: - Practical problems on Journals: - Introduction of Ledger: - Meaning and Definition of Ledger: - Characteristics of Ledger: - The collective effects of all transaction pertaining to one particular Account: - Posting Procedure: - Summary - Multi Choice Questions - Question and Answers (Long and Short Questions)

Chapter 3: Subsidiary Books

Structure: Meaning and Types of Subsidiary Books: - Features of Subsidiary Books - Advantages of Subsidiary Book: - Books of Journals: - Self-Assessment Questions

Chapter 4: Bank Reconciliation Statement

Structure: - Introduction of Bank Reconciliation Statement: - Steps to prepare Bank Reconciliation Statement (BRS) - Advantages of Setting Bank Reconciliation Statement: - Need for Bank Reconciliation Statement: - Reasons for Difference in Bank Book and Pass Book - Procedure for Preparation of bank Reconciliation Statement - Problems - Multi Choice Questions - Long Answer Questions

Chapter 5: Capital and Revenue Expenditure and Receipts

Structure: Introduction, Definition and Meaning: - Kinds of Capital Receipts: - Illustrations of Capital Receipts - Similarities in Revenue Receipt and Capital Receipts: - Vital Differentiating points of Capital Receipt and Revenue Receipt: - Highlights of Revenue Receipts - Capital expenditure: - Significance of Capital Expenditure: - Examples of Capital and Revenue Expenditures: - Revenue expenditure: - Features of Revenue Expenses: - Summary: - Multi Choice Questions: - Questions

Chapter 6: Depreciation

Structure: Introduction, Definition and Meaning: - Kinds of Capital Receipts: - Illustrations of Capital Receipts - Similarities in Revenue Receipt and Capital Receipts: - Vital Differentiating points of Capital Receipt and Revenue Receipt: - Highlights of Revenue Receipts - Capital expenditure: - Significance of Capital Expenditure: - Examples of Capital and Revenue Expenditures: - Revenue expenditure: - Features of Revenue Expenses: - Effects of Transitions from schedule XIV to Schedule II: - Problems on Depreciation: - Self-Assessment Questions

Chapter 7: Trial Balance

Structure: Introduction - Concept and Meaning of Trial Balance: - Definition of Trial Balance - Purpose of Trial Balance: - Objectives of Trial Balance: - Limitations of Trial Balance: - Capital expenditure: - Significance of Capital Expenditure: - Examples of Capital and Revenue Expenditures: - Revenue expenditure: - Features of Revenue Expenses: - Effects of Transitions from schedule XIV to Schedule II: - Problems on Depreciation - Self-Assessment Questions

Subject: Business Law

CO#	Course Outcome
CO1	To study Meaning and Nature of contract, Essential elements of valid contract, Kinds of Contract
CO2	To learn about Definition and Nature of Partnership, Introduction to limited liability of the partnership act, 2008, Object and Nature of LLP
CO3	To help the students to understand Meaning of contract of sale , Frame work of Electronic Commerce and Legal issues involved in E- contracts
CO4	To understand Concept of Consumer Protection Act and Intellectual Property Rights, Negotiable Instrument's Act and Essential of Arbitration Agreement

Chapter 1: Law of Contract - General Principles

Structure: 1.1 Meaning and Nature of contract - 1.2 Essential elements of valid contract - 1.3 Kinds of Contract - 1.4 Offer and Acceptance - 1.5 Capacity of the parties - 1.6 Consideration - 1.7 Consent and Free consent - 1.8 Legality of the object and consideration - 1.9 Void Agreements - 1.10 Discharge of Contract - 1.11 Breach of Contract and remedies

Chapter 2: INDIAN PARTNERSHIP ACT ,1932 AND LIMITED LIABILITY OF THE PARTNERSHIP ACT , 2008

Structure: 2.1.1 Definition and Nature of Partnership - 2.1.2 Partnership distinction with other association - 2.1.3 Test for determination of existence for partnership - 2.1.4 Types of Partners - 2.1.5 Minors position in partnership - 2.1.6 Rights and Duties of a partner - 2.1.7 Personal profit earned by the partners - 2.1.8 Rights and duties of the partner after change in the constitution of the firm - 2.1.9 Relation of the partners to the third party. - 2.1.10 Implied authority of the partner of the firm - 2.1.11 Liability to the third party - 2.1.12 Rights of the transferee of partners share - 2.1.13 Legal Consequences of Partner Coming in and going out - 2.1.14 Insolvency of a partner - 2.1.15 Death of the partner - 2.1.16 Revocation of continuing guarantee by change in the firm - 2.2.1 Introduction to limited liability of the partnership act, 2008 - 2.2.2 Object of LLP - 2.2.3 Nature of LLP - 2.2.4 Partners - 2.2.5 Incorporation of LLP - 2.2.6 Extent and limitation of liability - 2.2.7 Contribution of partners - 2.2.8 Financial disclosure - 2.2.9 Assignment and transfer of partnership rights - 2.2.10 Investigation and affairs of LLP - 2.2.11 Conversion of firms into LLP - 2.2.12 Winding up and dissolution of LLP

Chapter 3: Sale of Goods (Sale of Goods Act, 1930)

Structure: 3.1 Meaning of contract of sale - 3.2 Essentials of valid contract of sale - 3.3 Sale and Agreement to sale - 3.4 Meaning and Kinds of goods - 3.5 Meaning and definition of Conditions and Warranty - 3.6 Distinction between condition and warranty - 3.7 Types of condition and warranty - 3.8 Doctrine of caveat emptor

Chapter 4: E-Contracts (E-Transactions/E-Commerce)

Structure: 4.1 Frame work of Electronic Commerce - 4.2 Potential Benefits of Electronic Commerce - 4.3 Features of E- commerce - 4.4 Advantages and disadvantages of E- commerce - 4.5 Digital signature - 4.6 Legal issues involved in E- contracts

Chapter 5: The Consumer Protection Act,1986

Structure: 5.1 Concept of Consumer Protection Act - 5.2 Salient features of the Act - 5.3 Need for consumer protection - 5.4 Definitions - 5.5 Rights of Consumer - 5.6 Responsibilities of consumer - 5.7 Filing of complaints - 5.8 Settlement of Grievances - 5.9 Powers of dispute Redressal agencies - 5.10 Penalties - 5.11 The Consumer Protection Act amendments , 2002

Chapter 6: Intellectual Property Rights: (IPRS)

Structure: 6.1 Introduction of World Intellectual Property Organization (WIPO) - 6.2 Intellectual Property Rights - 6.3 Patents - 6.4 Copyrights - 6.5 Trademarks - 6.6 Designs - 6.7 Geographical Indications

Chapter 7: Negotiable Instruments Act, 1881

Structure: 7.1 Introduction of Negotiable Instrument's Act - 7.2 Characteristics of Negotiable Instruments - 7.3 Types of Negotiable instrument - 7.4 (a) Promissory Note - 7.4 (b) Bill of exchange - 7.4 (c) Cheques - 7.5 Holder and Holder in due course - 7.6 Payment in due course - 7.7 Negotiation - 7.8 Meaning of endorsement - 7.9 Dishonour

Chapter 8: Arbitration and Conciliation

Structure: 8.1 Arbitration - 8.2 Conciliation - 8.3 Arbitration agreement - 8.4 Essential of Arbitration Agreement

Subject- Indian Banking System

CO#	Course Outcome
CO1	To understand structure of Indian Banking systems and its various types
CO2	To make students familiar to Private Sector Banks, Nationalised Banks, Co-operative Credit System, State Bank of India and NABARD
CO3	To learn about Reserve Bank of India, its functions and changing role of RBI
CO4	To help students in learning various reforms in Indian banking system

Chapter 1-Structure and Role of Indian Banking System

Structure-Structure of Indian Banking System, Central Bank - Commercial Banks - Co-operative Banks - Development Banks - Regional Rural Banks - Local Area Banks, Difference between Scheduled and Non-Scheduled Banks, Role of Banking System in the Economic Growth and Development

Chapter 2-Private Sector Banks

Structure- Private Sector Banks in India, Foreign Banks in India

Chapter 3-Nationalised Banks

Structure-Social Control Over Banks, Nationalisation of Banks, Lead Bank Scheme

Chapter 4-State Bank of India

Structure-Evolution / Establishment of State Bank of India, Organisation and Management of State Bank of India (SBI), Subsidiary Banks to the State Bank of India, Role of State Bank of India, Merger of SBI Subsidiaries, Progress and Performance of the State Bank of India, Criticisms against the Working of State Bank of India

Chapter 5-Regional Rural Banks and National Bank for Agricultural and Rural Development (NABARD)

Structure-Reasons for Establishment of Regional Rural Banks (RRB’s), Meaning of Regional Rural Banks, Difference between Regional Rural Banks (RRB’s) and Commercial Banks, Objectives of Regional Rural Banks, Organisation and Management of Regional Rural Banks, Functions of RRBs, Progress, Performance and Problems of Regional Rural Banks, Consolidation of RRBs, National Bank for Agriculture and Rural Development (NABARD)

Chapter 6-Co-operative Credit System

Structure- Principles of Co-operation, Evolution of Co-operative Credit System, Structure of Co-operative Credit and Banking System in India, Primary Agricultural Co-operative Credit Societies (PACCS), District Central Co-operative Banks (DCCBs), State Co-operative Banks (SCBs), Urban Co-operative Credit Societies, Urban Co-operative Banks

Chapter 7-Reserve Bank of India (RBI)

Structure-Evolution of Reserve Bank of India, Organisation and Management of Reserve Bank of India, Functions of Reserve Bank of India, Changing Role of RBI

Chapter 8-Banking Sector Reforms

Structure-Rationale and Objectives of Banking Sector Reforms, Problems of Nationalised Banks, Recommendations of Narasimham Committee (I), 1991, Recommendations of the Narasimham Committee (II), 1998, Financial Inclusion : Role of Micro Finance, Development of Self Help Groups

Subject: Introduction to Computers

CO#	Course Outcome
CO1	To make students aware about basic computer related concepts such as computer generations, operating systems, type of softwares and their application in day to day business life
CO2	To introduce data communication and networking
CO3	To learning about various Microsoft Office products such as MS Office, MS Excel and MS Powerpoint and their applications in relations with business
CO4	To understand and apply various MS Excel functions and formulas to prepare various reports

Syllabus:

Chapter 1: Computer Fundamentals

Structure: Introduction - Characteristics of computers - Computer Generations - Types of computer applications - Computer structure - Operating Systems - Types of processors - Computer uses in Business - Summary - Self-Assessment Questions

Chapter 2: Data Communication and Networking

Structure: Introduction - Data communication components - Communication media - Types of communication services - Modem - Computer Networks - Benefits of Networks - Types of Networks - Networking Terms - Teleconferencing tools - Interconnection Communication Model - Summary - Self – Assessment Questions

Chapter 3: Operating System Fundamentals

Structure: Introduction Operating Systems - Windows Operating System history - Tasks of Operating system - Windows API, Drivers and Unicode - Components of windows OS - Summary - Self-Assessment Questions

Chapter 4: Microsoft Office Package

Structure: Introduction - MS office package - MS office installation 2013 - MS office 365 - Summary - Self-Assessment Questions

Chapter 5: Advanced Excel and Multimedia

Structure: Introduction - Excel working - Microsoft Excel starter 2010 - Excel Built in Functions - Summary - Self-Assessment Questions

Professional Communication Skills - 2

CO#	Course Outcome
CO1	To help students in analyzing various perspectives attitudes and steps to follow in order to develop positive attitude
CO2	To understand importance to time management and stress management; also to analyse how improper time management triggers stress at work place
CO3	To learn about meaning and application of emotional intelligence in day to day activities
CO4	To help students to understand meaning and practical applications of goals and goal setting

Syllabus:

Chapter: 1 Attitudes

Introduction : Concept - Types of Attitude: (Positive VS Negative Attitude, Winning VS Losing Attitude) - Formation of Attitude - Importance of Positive Attitude: Benefits of Individuals, Benefits of Organizations - Steps in developing positive Attitude: Building Cognitive Component, Building affective Component, Behavioral Component - Summary - Self Assessment Questions

Chapter: 2 Stress Management

Introduction - Definitions: Dynamic Condition, Desire, Opportunity, constraint or demand, Important but uncertain outcome - Types of Stress: High Stress, Moderate Stress, Low or Mild stress, Distress, Eustress - Linkage between Stress and Time Management - Stress levels and Consequences: General Consequences for the individuals, Consequences for the Organization, Consequences for the Family - Sources of Stress - Stress Coping Ability: Stress Threshold, Stress Resiliency - Measures to Manage Stress - Principles of Stress Management - Summary - Self Assessment Questions

Chapter 3: Emotional Intelligence

Introduction - Concept and Definitions - Elements of Emotional Intelligence - Organizational Application - Conflict Management - Summary - Self Assessment Questions

Chapter 4: Goal Setting

Introduction - Concept of Goals - Goals and Periodicity - Characteristics of Goals: Objectives are Futuristic, Objectives are Concrete, Objectives are Attainable, Objectives are Measurable, Objectives should be Acceptable, Guidelines to Personality Development - Importance of Goals - Significance of Goal setting: Goal setting is a basic function of Management, Goal setting replaces hunches by Judgment, Goal setting involves rational processes, Goal setting involves balancing - Activity in Goal Setting - Common Obstacles

to Goal Achievement - Methods of Achieve set goals: Work Planning, Progress chasing, Performance Enhancing - Summary - Self Assessment Questions

Chapter 5: Time Management

Introduction - Importance of Time: Survival of the Fastest, Chance of Recovery, Time impacts Health, Prerequisite for success - Techniques of Time Management - Prioritization of activities: The 80/20 Role, Goals and Tasks Analysis, Set Goals, Identify tasks, Identifying your strength and weaknesses, Ways of Organizing Work, Scheduling, Weekly Activity descriptions and times - Avoiding Time waters: Process Related Factors, Procrastination, perfectionism, Lack of Self-discipline, Crisis Management, Interruptions - Summary - Self Assessment Questions.

Subject: Financial Accounting

CO#	Course Outcome
CO1	To make students familiar with concepts related to evolution and functions of financial management and financial forecasting
CO2	To understand various kinds of source of finances and their advantages and limitations
CO3	To study capital structure and cost of capital
CO4	To learn Meaning and Definition of Budgetary Control, Objectives of Budgetary Control, Essentials of Successful Budgetary Control, Advantages of Budgetary Control and Limitations of Budgetary Control

Chapter 1: Introduction to Financial Management

Structure: Introduction to Financial Management - Meaning of Business Finance - Three fundamental approaches to finance - Definition of Financial Management - Evolution of Financial Management - Functions of Financial Management - Importance of Financial Management - Financial management is indispensable to any organisation as it helps in - Concept of Financial Decisions - Basic Factors Influencing Financial Decisions - External Factors - Internal Factors: - Summary - Multiple Choice Questions - Self-Assessment Questions

Chapter 2: Financial Forecasting

Structure: Meaning of Forecast - Budgeting vs. Forecasting - Characteristics and Qualities of Financial Forecast - Financial Forecasting Strategies - Benefits of Financial Forecasting - Six Techniques of Business Forecasting - Statistical Tools Used for Business Forecasting - Summary - Multiple Choice Questions - Self-Assessment Questions

Chapter 3: Sources of Finance

Structure: Sources/Wellsprings of Finance - Equity Shares - Highlights of Equity Shares - Classification or Arrangement of Equity Shares - Advantages and Favourable circumstances of Equity Shares - Disadvantages or Inconveniences of Equity Shares - Preference Shares - Categories or Sorts of Preference shares - Features/Highlights of Preference Shares - Advantages/Points of interest of Preference Shares - Disadvantages/Weaknesses of Preference Shares - Differed/Conceded Shares 3.13 Debentures - Features/Highlights of Debentures - Favourable circumstances of Debenture - Disadvantages of

Debenture - Long Term Loans or Loan Financing - Advantages/Favourable circumstances of Long-term Loan - Disadvantages / Hindrances of Long-term Loan - Trade/Exchange Credit - Advantages or Focal points - Factoring - Highlights of a Factor - Advantages/Focal points - Disadvantages or Burdens of Factoring Services - Kinds of Factoring - Public Deposits or Open Deposits - Highlights/Features - Advantages/Points of interest - Retained Earnings (Earnings Held by Organisation) - Favourable Circumstances of Retained Earnings - Drawbacks of Retained Earnings - Summary - Multiple Choice Questions - Self-Assessment Questions

Chapter 4: Capital Structure

Structure: Capital Structure - Presentation/Introduction - Definition and Meaning of Capital Structure - Meaning and Definition of Capital Structure - Capital Structure - Capital Structure Assumptions - Contrast between Financial Structure and Capital Structure - Objective or Target of Capital Structure - Ideal Capital Structure - Significance/Importance of Capital Structure - Forms of Capital Structure - Problem on Optimal Capital Structure - Factors Determining the Capital Structure - Risk Consideration - Capital Structure Theories - Concepts and Formulas - Total compensation Approach (NI Approach) - NI approach suspicions or assumptions - NI approach set up the connections - Graph showing NI Approach - Illustration - Net Operating Income (NOI) - Presumptions/Assumptions - NOI Recommendations / Propositions - Illustration - Illustration - Traditional Approach - Illustration - Modigliani – Miller Approach also called as MM Approach - Presumptions / Assumptions - Modigliani– Miller present some ideas - Problem: CA- IPCC - As the Market value of the firm Q (Unlevered): - Summary - Multiple Choice Questions - Self-Assessment Questions -

Chapter 5: Cost of Capital

Structure: Cost of Capital - Basic concepts of Capital Structure - Assumptions and Presumption - Suppositions or Assumptions - Assumptions - Standard/Rule - Calculation of Cost of Debt - Calculation of Cost of Equity - Cost of Preference Shares - Cost of Retained Earnings - Weighted Average Cost of Capital - Summary - Multiple Choice Questions - Self-Assessment Questions –

Chapter 6: Ratio Analysis

Structure: Concept of Ratio - Meaning of Ratio Analysis - Generally, ratio analysis involves four steps - Objectives of Ratio Analysis - Advantages of Ratio Analysis - Limitations of Ratio Analysis - Classification of Ratios - Problem - Summary - Multiple Choice Questions - Self-Assessment Questions –

Chapter 7: "Budget & Budgetary Control - Cash, Capital and Flexible Budget"

Structure: Meaning and Definition of Budget - Meaning and Definition of Budgetary Control - Objectives of Budgetary Control - Essentials of Successful Budgetary Control - Advantages of Budgetary Control - Limitations of Budgetary Control - Cash Budget - Flexible Budget - Capital Budgeting - Problem - Problems on Flexible Budgeting - Summary - Multiple Choice Questions - Self-Assessment Questions

Subject - Macro-Economic Analysis

CO#	Course Outcome
CO1	To study about macroeconomics, scope of macroeconomics and significance of macroeconomics
CO2	To make students aware about concepts of national income, money and value of money
CO3	To learn about inflation/deflation and trade cycles and theories of output and employment
CO4	To help students in learning Public Finance, Public Revenue and Public Expenditure

Syllabus:

Chapter 1-Basic Concepts of Macro Economics

Structure-Macroeconomics, Scope of Macroeconomics, Significance of Macroeconomics, Macroeconomic Paradoxes, Limitations of Macroeconomics, Difference between Micro and Macroeconomics, Points to Remember, Questions for Discussions

Chapter 2-National Income

Structure-National Income, National Income Concepts, Measurement of National Income, Difficulties in Measurement of National Income, Points to Remember, Questions for Discussions

Chapter 3- MONEY

Structure- Money, Demand for Money, Supply of Money, Points to Remember, Questions for Discussions

Chapter 4-Value of Money

Structure-Meaning and Concept of Value of Money, Quantity Theory of Money (The Cash Transaction Approach), Difference between Quantity Theory of Money and Cash Balance Approach Theory, Milton Friedman's Approach, Points to Remember, Questions for Discussions

Chapter 5- Inflation & Deflation

Structure- Inflation, Deflation, Points to Remember, Questions for Discussions

Chapter 6- Trade Cycle

Structure-Trade Cycle, Points to Remember, Questions for Discussions

Chapter 7-Theories of Output and Employment

Structure- Introduction, The Classical Theory of Employment, Keynesian Theory of Income and Employment, Points to Remember, Questions for Discussions

Chapter 8- PUBLIC FINANCE

Structure-Public Finance, Public Revenue, Public Expenditure, Points to Remember, Questions for Discussions